Defeating the Connection Barrier



If we wanted to grow, we needed a way to connect people.

But how? We had visitors, but how do we connect them?

We needed to breakthrough the Connections barrier.



We heard stats like...

- If you can get people into a small group or serving, they will stay at the church a long time, but you only have 5 weeks to do so.
- If a visitor has 10 points of contact in the first 16 weeks they are 280% more likely to be in the church a year later.
- People will stay 4-6 weeks for good worship, preaching, kids and hospitality, but if they can't get connected by that point, they'll leave.

I needed a *true-north* for Connections.

The goal of Connections was to help visitors to make a friend.

We needed something that would help guests make a friend fast (first 4 weeks)

AND

something they wanted to participate in.



The Welcome Party fills the gap between 1st date & marriage.



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- An opportunity for the Lead Pastor to personally connect with guests.

Welcome Party Example









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- Free Childcare
- Fun people on the mic.

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- Next Steps CTA





Welcome Party logistics

- Do one every 4-6 weeks. Change the venue not the frequency.
- Promote to ANY one who hasn't come to a Welcome Party.

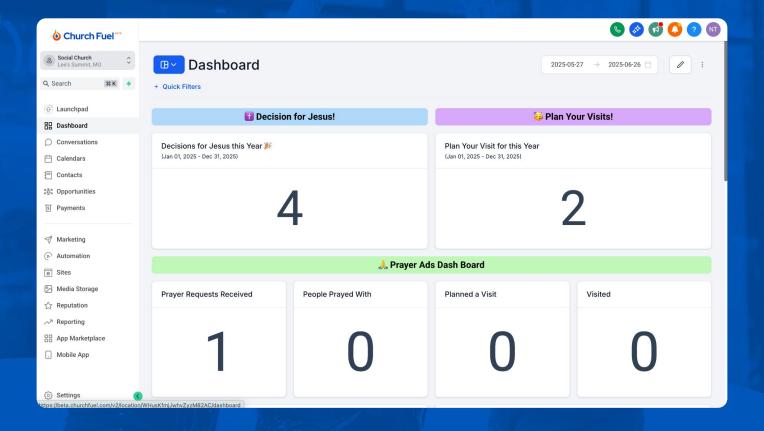
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- Don't make it long. After service works well if you have 2 services or less.

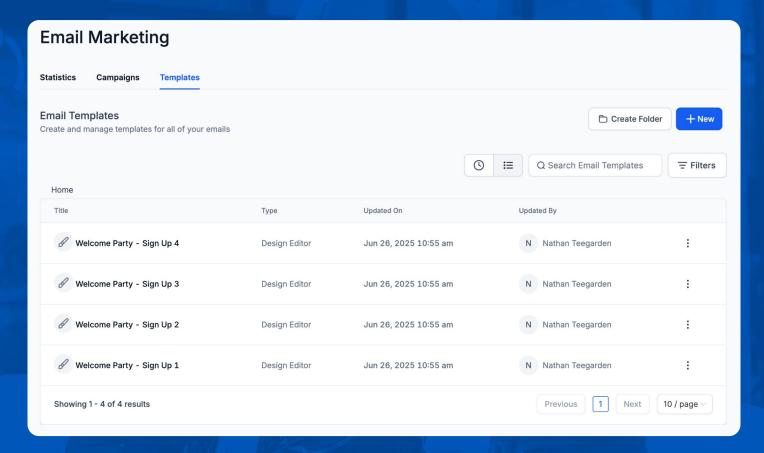
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- Be militant about follow-up.

New Church Fuel Software



Welcome Party Communications



Welcome Party Landing Page

Social Church

Plan Your Visit



Welcome Party

You're Invited to our next Welcome Party!

Q Location: 1234 Church Road

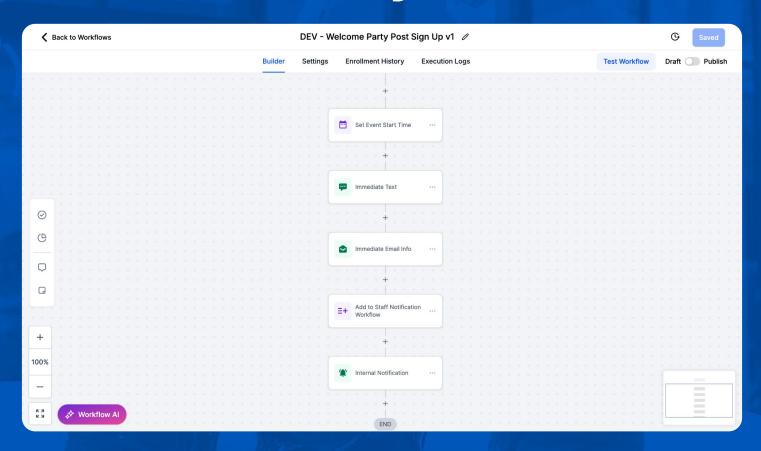
★ When: First Sunday of every month at 6pm CT

You're invited to a party! We want to meet you and learn more about your story at our Welcome Party. Our next Welcome Party is coming up on First Sunday of every month at 6pm CT. Get signed up below.

- We'll have some great food for you
- > There's FREE childcare
- 🎉 The party will be just over an hour
- **>** No pressure environment
- 🎉 Ask questions, meet others, and learn more

Sign up for the Welcome Party

Welcome Party Automation



Welcome Party Pipelines

